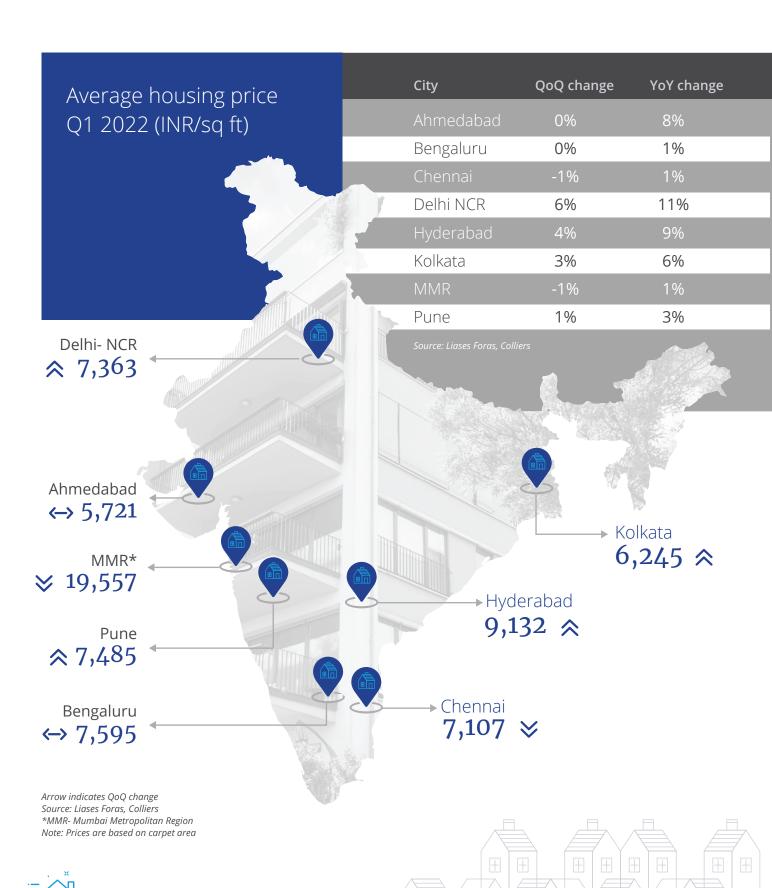






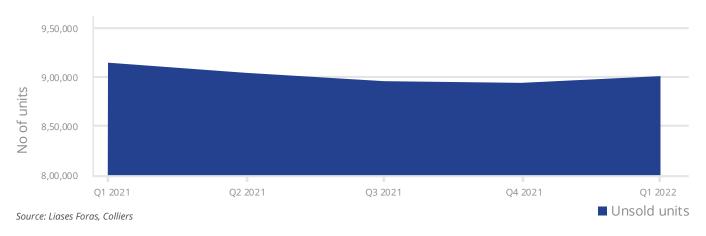


Pan India housing market trends





Pan India unsold inventory (Q1 2022)





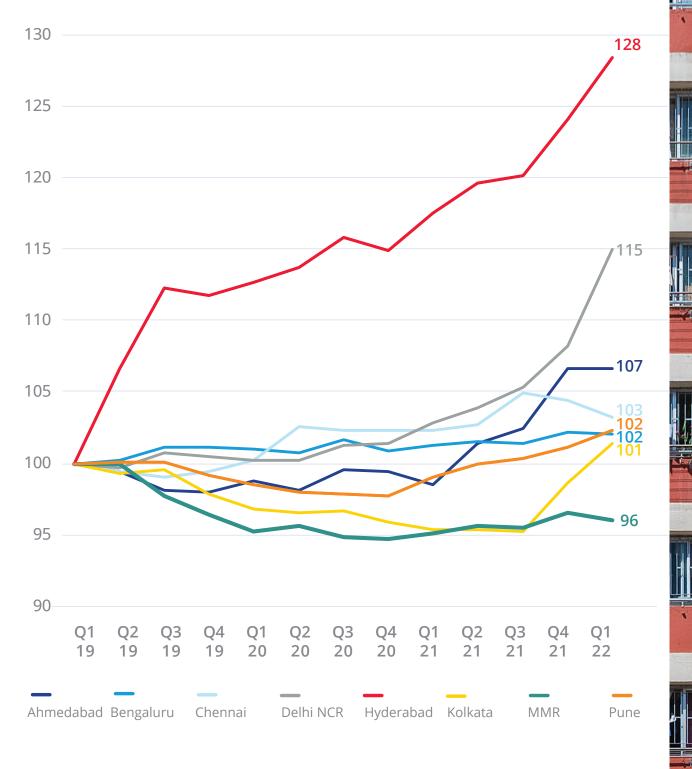
Key Takeaways

All 8 cities have seen a YoY increase in housing prices. Grade A developers started increasing prices from the latter part of 2021 led by robust demand and higher input prices. Delhi-NCR saw the highest YoY change with a 11.3% surge in housing prices.

Unsold inventory constantly dropped starting Q2 2020 till Q4 2021 as demand improved in the market, led by low loan rates and largely stable prices. However, an increase in launches and third wave of Covid-19 in Q1 2022, led to an uptick in the unsold inventory. Hence, after dropping for 7 consecutive quarters, unsold inventory rose 1% QoQ.

MMR accounts for the highest share of unsold inventory, followed by Delhi NCR and Pune.

Housing price index* - Top 8 cities



Source: Liases Foras, Colliers

^{*} Base for calculation of price index is Q1 2019





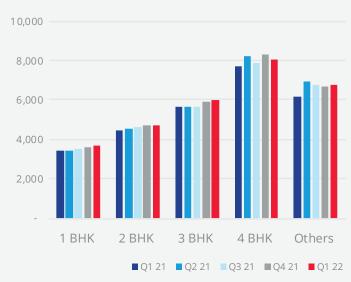
Ahmedabad

Housing prices in Ahmedabad have risen **8.3% YoY**



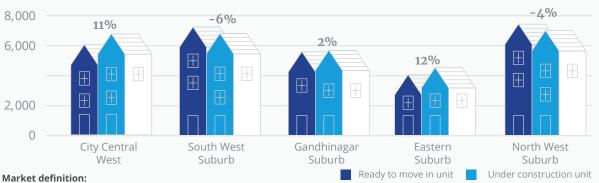
- Zone 1 saw the highest YoY increase at 11%. As per configuration, prices for 1 BHK increased the most at 7% YoY.
- Unsold inventory increased by 24% YoY with maximum number of unsold units in Zone 4.
- Ahmedabad Municipal Corporation (AMC) has allocated
 1.4 lakh sqm area for social infrastructure projects in Bhadaj
 near Science City and Vejalpur falling in Zone 2 & 5, which is likely to push the housing prices
 4.00in these areas.

Price Trend based on configuration (INR/sq ft)



Source: Liases Foras, Colliers

Micro market wise price trends- Q1 2022 (INR/ sq ft)



City Central West: South West Suburb: Gandhinagar Suburb: Eastern Suburb:

North West Suburb:

Ambavadi, Bodakdev, Vastrapur, Memnagar, Paldi Bopal, Ambli, Prahladnagar, South Bopal, Satellite, Vejalpur Gandhinagar, Sabarmati, Motera, Chandkheda Bapunagar, Maninagar, Isanpur, Naroda, Vastral Ghatlodiya, Gota, Science City, Thaltej, Bhadaj

Source: Liases Foras, Colliers

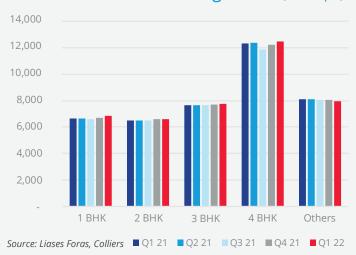


Bengaluru

Highest drop in unsold inventory at **23%**, signaling a revival in demand

- Housing prices have largely remained stable in Bengaluru, on an annual and quarterly basis.
- Periphery & Outer North and Periphery & Outer East account for the bulk of unsold inventory with 62% share.
- With increase in demand and increase in cost of construction, Karnataka government has recently announced to slash the property guidance value across the state by 10%, to keep up the demand momentum.

Price Trend based on configuration (INR/sq ft)



Micro market wise price trends- Q1 2022 (INR/ sq ft)

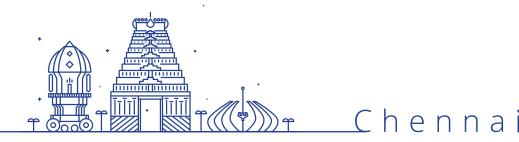


Inner North:
Inner South:
Inner West:
Inner East:
Periphery & outer North:
Periphery & outer South:
Periphery & outer West:
Periphery & outer East:

Central:

Gandhi Nagar, Mysore Rd-city market, Okalipuram, Ulsoor lake, Wilson Garden
Hebbal-Sanjaynagar, Malleshwaram, Nagavara, Richards Town, RT Nagar main Rd area
Bannerghatta Rd-JP Nagar Ph-4, Basavanugudi, Jayanagar Block-5, JP Nagar ph-3, ORR-JP Nagar Ph-5
Deppanjali Nagar, Hosahalli, Rajaji Nagar, Vijay Nagar, Yeshwantpur-Nandidi Layout
Ejipura, Indranagar, Kormangala Block 3, Mahadevpura, Old Madras Rd-Krishnarajpuram
Devanahalli, Hennur-Bagalur-Narayanapura, Sahakar Nagar, Yelahanka Satellite town
Attibele Sarjapur Village Jn, BTM Layout, Bommanahalli, Electronic city ph-2, RR Nagar-Kenchanahalli
Kengeri Satellite town, Tumkur Rd-Nagarandra, Nayandahalli, ORR-Nagarbhavi, Yeshwantpur
Hoskote Village, HSR layout sector 1, Kadugodi-Sadarmangala, Old Madras Rd-Aavalahalli, Whitefield Rd

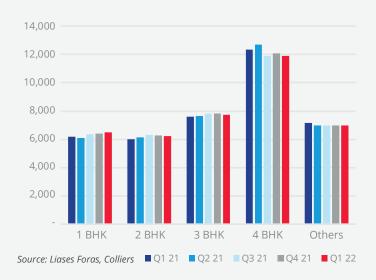
Source: Liases Foras, Colliers



Housing prices in Chennai seeing marginal decline since Q4 2021

- After witnessing marginal increases for 8 consecutive quarters, prices in the city saw a slight decline in Q4 2021 and Q1 2022. On a QoQ basis, overall prices declined by 1%.
- Prices in Central Chennai saw the steepest decline of about 21% YoY.
- Coastal Chengalpattu accounted for the highest number of unsold units, followed by North Ambattur.

Price Trend based on configuration (INR/sq ft)



Micro market wise price trends- Q1 2022 (INR/ sq ft)



Market definition:

CIT Nagar, Gopalapuram, Mahalingapuam, MRC Nagar, Pose Garden (Centre) Chennai: (Coastal) Chengalpattu: Alappakam, Chengalpattu, Padur OMR, Senganmal, Siruseri (North & West) Tiruvallur: Avadi, Padur (Tiruvallur), Thiruvallur, Paruthipet, Egattur Station (North) Ambattur: Anna Nagar, Kilpauk, Mogappair, Nolambur, Shenoy Nagar

Outer CMA: Arakkonam, Kanchipuram, Pudupattinam/Kalpakkam Township, Swarnabhoomi

(Southwest)-Sriperumbudur: Mambakkam (Sriperumbudur), Manimangalam, Padappai, Poonthandalam (Manimangalam), Sriperumbudur

(South) Tambaram: Besant Nagar, Madipakkam, Nanganallur, Neelankarai, Velachery (West) Poonamallee: lyyapanthangal, Manapakkam, Poonamallee, Porur, Valasaravakkam

Source: Liases Foras, Colliers

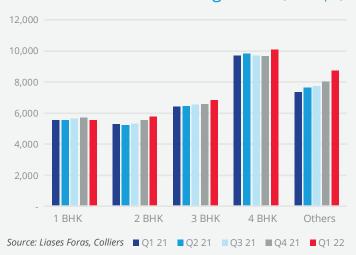
Delhi-NCR

The region saw an 11.3% increase in housing prices YoY, surpassing pre-covid levels

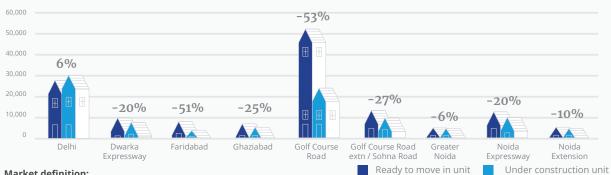


- Prices in Delhi-NCR have seen an uptick since September 2020. Housing prices in Delhi jumped 15.5% YoY compared to Q1 2021. Interestingly, the prices in Delhi have increased by 43% since the beginning of the pandemic two years ago.
- The region's inventory dropped 5% YoY in Q1 2022.
- · Noida extension accounts for about 23% of the total unsold inventory in the region, with majority in the INR2,000-5000 per sq ft price range

Price Trend based on configuration (INR/sq ft)



Micro market wise price trends- Q1 2022 (INR/ sq ft)



Market definition:

Dwarka Expressway: Faridabad: Ghaziabad: Golf Course Road:

Golf Course Road Extn/Sohna Road: Greater Noida:

Noida Expressway: Noida Extension:

Chattarpur, Karol Baug, Moti Nagar, Patel Nagar, South Delhi Sector 82, Sector 88A, Sector 88B, Sector 90, Sector 111 in Gurgaon Sector 45, Sector 56, Sector 85 & 88, Sector 143, Sector 48 in Faridabad

Crossings Republik, Indirapuram, Raj Nagar Extn, Siddharth Vihar, Vaishali, Vasundhara

Sector 28 Gurgaon, DLF City Ph III, Golf Course Road, Sector 53 Gurgaon Sector 63A, Sector 48, Sector 62, Sector 63, Sector 67A, Sector 71 in Gurgaon

Near Pari Chowk, Sector Beta II, Sector CHI-V, Sector MU, Sector ZETA-I in Greater Noida

Sector 135, Sector 144, Sector 150, Sector 124, Sector 143 in Noida

Greater Noida KP-V, Sector 1, Sector 16B, TechZone I, TechZone IV in Greater Noida

Source: Liases Foras, Colliers

Note: Golf Course Road has limited ready to move in properties and strong under construction supply, hence the price delta is higher | Prices are based on carpet area | Percentage change indicates price delta between under construction units and ready to move in units

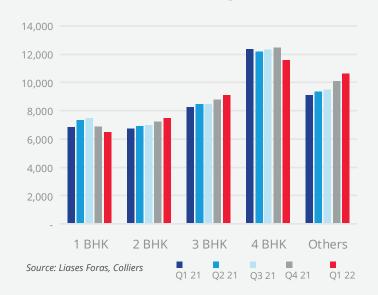


H y d e r a b a d

Despite rise in unsold inventory, Hyderabad's housing prices up **9% YoY**

- Overall housing prices in Hyderabad rose 9.3% YoY, with the maximum surge in Hyderabad south-west that saw a 12.2% rise YoY. However, Hyderabad central saw a dip of about 17% YoY in prices.
- 2 and 3 BHK prices have seen an uptick in prices of about 11% YoY, whereas prices for 1 and 4 BHK have dipped.
- Unsold inventory rose 41% YoY.
 About 95% of the unsold units are under construction.

Price Trend based on configuration (INR/sq ft)



Micro market wise price trends- Q1 2022 (INR/ sq ft)



Central: Himayat Nagar, Somajiguda, Begumpet, Ameerpet Northeast: ECIL, Ghatkesar, Malkajgiri, Medchal, Pocharam

Northwest: Banjara hills, Gachibowli, Kondapur, Kukatpally, Miyapur, Nanagramaguda

Southeast: Boduppal, Karmanghat, Kothapet, LB Nagar, Uppal Southwest: Kokapet, Manikonda, Puppalguda, Shaikpet, Shamshabad

Source: Liases Foras, Colliers



Kolkata

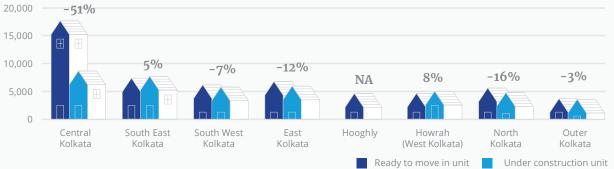
Demand steers market with **prices up 6% YoY**, and a drop in unsold inventory

- Overall prices rose 6% in the city. All locations except Central Kolkata rose YoY.
- Kolkata south-west saw the highest surge in prices with 14% rise YoY.
- Unsold inventory dropped 15% YoY. Kolkata east accounts for the highest inventory in the city.

Price Trend based on configuration (INR/sq ft)



Micro market wise price trends- Q1 2022 (INR/ sq ft)



Market definition:

Central: Phool Bagan, Kankurgachi, Elgin, Dum Dum, Ballygunge

Southeast: EM Bypass, Garia, Narendrapur, Tollygunge
Southwest: Alipore, Behala, Joka, New Alipore, Maheshtala
East: New Town, Baguiati, Rajarhat, Salt Lake City, VIP Road

Hoogly: GT Road (Kolkata)

Howrah (West Kolkata): Howrah, Uttarpara, Konnagar Hugli

North: Jessore Road, Keshtopur, Barasat, Nager Bazar

Outer Kolkata: Durgapur, Kharagpur, Kolaghat

Source: Liases Foras, Colliers



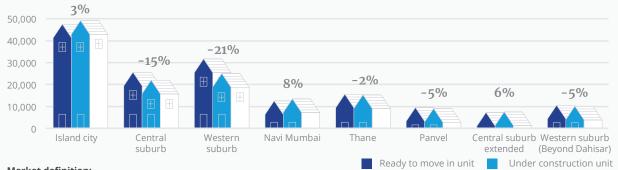
Housing prices largely **stable** amidst robust demand and high launches

- Overall, housing prices have remained largely stable. However, New Mumbai and western suburbs (beyond Dahisar) saw a **9-10% increase** in prices on a YoY
- MMR accounts for the largest share of unsold inventory at 32%. Within MMR, central suburb extension accounts for 26% of the unsold inventory with majority share in the price range of INR 5,000-7,500 per sq ft.
- Although the region saw significant new launches, overall unsold inventory remained stable on a YoY basis, signifying robust demand in the market.

Price Trend based on configuration (INR/sq ft)



Micro market wise price trends- Q1 2022 (INR/ sq ft)



Market definition:

Chembur, Ghatkopar, Kurla, Powai, Vikhroli Central Suburb: Central Suburb extended: Badlapur, Dombivali, Kalyan, Ulhasnagar Island City:

Altamount Road, Elphinston, Lower Parel, Matunga, Prabhadevi, Walkeshwar, Worli

New Mumbai: Belapur, Airoli, Kharghar, Nerul, Seawood, Vashi

Panvel:

Thane: Thane, Kalwa, Kasarvadavli,

Western Suburb: Andheri, Bandra, Borivali, Dahisar, Goregaon, Jogeshwari, Kandivali, Khar, Malad, Santa Cruz, Vile Parle

West-suburb (beyond Dahisar): Bhayandar, Mira Road, Nallasopara, Vasai, Virar

Source: Liases Foras, Colliers

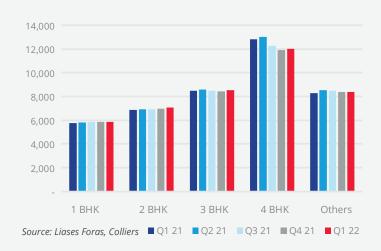


Pune

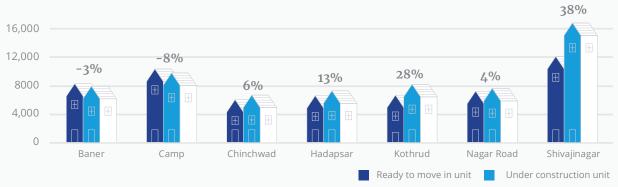
Housing prices in Pune are heading **northwards** since Q1 2021

- Price in Pune have been on the rise since late last year, increasing about 3% YoY.
- Hadapsar and Shivajinagar saw the maximum surge in housing prices at around 6% YoY.
- Unsold inventory dropped 11% on a YoY basis. Under construction units account for 91% of the unsold stock due surge in new launches especially in Chinchwad.

Price Trend based on configuration (INR/sq ft)



Micro market wise price trends- Q1 2022 (INR/ sq ft)



Market definition:

Baner: Aundh, Balewadi, Baner, Hinjewadi, Pasan

Camp: Camp, Dhankawadi, Koregaon Park, Shukrawar Peth
Chinchwad: Chinchwad, Nigadi, Pimpri, Pradhikaran, Ravet, Wakad
Hadapsar: Hadapsar, Keshav Nagar, Magarpatta, NIBM, Phursungi

Kothrud: Bavdhan, Bhugaon, Deccan, Erandwane, Kothrud, Prabhat Nagar, Sinhagad Road

Nagar Road: Kalyani Nagar, Kharadi, Viman Nagar, Wagholi, Mundhwa

Shivaji Nagar: Pune University, Model Colony

Source: Liases Foras, Colliers

For further information, please contact:

CREDAÎ



Satish Magar Chairman



Harsh Vardhan Patodia President



Boman Irani President Elect



Shantilal Kataria Vice President



Suhas Merchant Chairman Statistics/Standards



Dr. Adv. Harshul Savla Co-Chairman Statistics/Standards



Raajesh Prajapati Chairman PR/Media



Kapil Gandhi Co- Chairman PR/Media

Colliers



Ramesh Nair CEO | India & MD, Market Development | Asia ramesh.nairceo@colliers.com



Vimal Nadar Senior Director & Head of Research | India vimal.nadar@colliers.com





Pankaj Kapoor Managing Director pankaj@liasesforas.com



Authors:



Vaishnavi Bala General Manager Research | Bengaluru vaishnavi.bala@colliers.com



Shreeda Goel Assistant Manager Research | Mumbai shreeda.goel@colliers.com



Shreya Bhusnur Associate | Research Hyderabad shreya.bhusnur@colliers.com

Marketing & PR



Sukanya DasguptaSenior Director
Marketing & Communication | Gurugram sukanya.dasgupta@colliers.com

Design & Development



Satnam Singh Assistant General Manager Marketing & Communication | Gurugram satnam.singh@colliers.com

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